

Discussion of Chen, Chen, Cong, Gao, and Ponticelli (2024)

“Pricing the Priceless: The Financing Cost of Biodiversity Conservation”

Discussant: Sangmin Simon Oh (Columbia Business School)

CAFM 2024

Background: Financing the Green Transition

Climate Finance:

- How does climate change affect economic activity and asset values, and what role can financial markets play in the transition to a greener equilibrium?

Background: Financing the Green Transition

Climate Finance:

- How does climate change affect economic activity and asset values, and what role can financial markets play in the transition to a greener equilibrium?

Biodiversity Finance (subset of Climate Finance):

- Physical Biodiversity Risk = Economic consequences due to loss of biodiversity
(e.g. supply chain, R&D)
- Transition Biodiversity Risk = Responses to reduce biodiversity loss
(e.g. regulation, consumer preference)

Background: Financing the Green Transition

Climate Finance:

- How does climate change affect economic activity and asset values, and what role can financial markets play in the transition to a greener equilibrium?

Biodiversity Finance (subset of Climate Finance):

- Physical Biodiversity Risk = Economic consequences due to loss of biodiversity
(e.g. supply chain, R&D)
- Transition Biodiversity Risk = Responses to reduce biodiversity loss
(e.g. regulation, consumer preference)

We need more research!

In total 190 financial institutions representing 29 countries and over 23 trillion euro in assets signed the [Finance for Biodiversity Pledge](#) in 2023. The Pledge was initiated by a group of 26 financial institutions calling on global leaders and committing to protect and restore biodiversity through their finance activities and investments and launched during the [Nature for Life Hub](#) at 25 September 2020 and the [Biodiversity Summit of the United Nations General Assembly](#) at 30 September 2020.

Recap

Objective

- Explore the (1) impact of biodiversity conservation efforts on the pricing of municipal corporate bonds (MCBs) and (2) underlying mechanisms
- Notion of risk = Cash flow uncertainty (not covariance with the SDF)

Recap

Objective

- Explore the (1) impact of biodiversity conservation efforts on the pricing of municipal corporate bonds (MCBs) and (2) underlying mechanisms
- Notion of risk = Cash flow uncertainty (not covariance with the SDF)

Approach

- Launch of Green Shield Action (GSA) in China in July 2017, which is designed to reinforce the safeguard of national nature reserves (NRRs)
- Compare municipalities containing at least one NRR vs. those without any NRRs + cross-sectional tests to examine mechanisms

Recap

Objective

- Explore the (1) impact of biodiversity conservation efforts on the pricing of municipal corporate bonds (MCBs) and (2) underlying mechanisms
- Notion of risk = Cash flow uncertainty (not covariance with the SDF)

Approach

- Launch of Green Shield Action (GSA) in China in July 2017, which is designed to reinforce the safeguard of national nature reserves (NNRs)
- Compare municipalities containing at least one NRR vs. those without any NRRs + cross-sectional tests to examine mechanisms

Result

- NRR municipalities: 24 bp larger increase in yield spreads... (secondary market)
- ...because MCB investors were concerned about creditworthiness of NNR municipalities

Recap

Objective

- Explore the (1) impact of biodiversity conservation efforts on the pricing of municipal corporate bonds (MCBs) and (2) underlying mechanisms
- Notion of risk = Cash flow uncertainty (not covariance with the SDF)

Approach

- Launch of Green Shield Action (GSA) in China in July 2017, which is designed to reinforce the safeguard of national nature reserves (NNRs)
- Compare municipalities containing at least one NRR vs. those without any NRRs + cross-sectional tests to examine mechanisms

Result

- NRR municipalities: 24 bp larger increase in yield spreads... (secondary market)
- ...because MCB investors were concerned about creditworthiness of NNR municipalities

Novel examination of how environmental policy affects municipal financing

- Bridges biodiversity conservation and public finance with policy implications

Recap

Objective

- Explore the (1) impact of biodiversity conservation efforts on the pricing of municipal corporate bonds (MCBs) and (2) underlying mechanisms
- Notion of risk = Cash flow uncertainty (not covariance with the SDF)

Approach

- Launch of Green Shield Action (GSA) in China in July 2017, which is designed to reinforce the safeguard of national nature reserves (NNRs)
- Compare municipalities containing at least one NRR vs. those without any NRRs + cross-sectional tests to examine mechanisms

Result

- NRR municipalities: 24 bp larger increase in yield spreads... (secondary market)
- ...because MCB investors were concerned about creditworthiness of NNR municipalities

Novel examination of how environmental policy affects municipal financing

- Bridges biodiversity conservation and public finance with policy implications

Plan for Discussion

1. Unique aspects of financing biodiversity projects
2. Characterizing the MCB market equilibrium
3. Comments on the baseline empirical design

Point 1. Unique aspects of financing biodiversity projects

What makes biodiversity projects unique?

In the paper, the introduction of GSA is effectively portrayed as a spending shock to local governments, which strains the public financing of governments.

What makes biodiversity projects unique?

In the paper, the introduction of GSA is effectively portrayed as a spending shock to local governments, which strains the public financing of governments.

But there are many unique aspects of biodiversity vs. other local government projects:

- **Geographic lock-in:** Municipalities cannot relocate away from nature reserves, unlike other economic activities

What makes biodiversity projects unique?

In the paper, the introduction of GSA is effectively portrayed as a spending shock to local governments, which strains the public financing of governments.

But there are many unique aspects of biodiversity vs. other local government projects:

- **Geographic lock-in**: Municipalities cannot relocate away from nature reserves, unlike other economic activities
- **Longer and more uncertain benefits**: While roads/schools provide immediate public benefits, biodiversity benefits are more abstract and long-term

What makes biodiversity projects unique?

In the paper, the introduction of GSA is effectively portrayed as a spending shock to local governments, which strains the public financing of governments.

But there are many unique aspects of biodiversity vs. other local government projects:

- **Geographic lock-in**: Municipalities cannot relocate away from nature reserves, unlike other economic activities
- **Longer and more uncertain benefits**: While roads/schools provide immediate public benefits, biodiversity benefits are more abstract and long-term
- **Limited revenue generation potential**: Unlike other public investments that might generate future tax revenue, biodiversity conservation mainly creates public goods

What makes biodiversity projects unique?

In the paper, the introduction of GSA is effectively portrayed as a spending shock to local governments, which strains the public financing of governments.

But there are many unique aspects of biodiversity vs. other local government projects:

- **Geographic lock-in:** Municipalities cannot relocate away from nature reserves, unlike other economic activities
- **Longer and more uncertain benefits:** While roads/schools provide immediate public benefits, biodiversity benefits are more abstract and long-term
- **Limited revenue generation potential:** Unlike other public investments that might generate future tax revenue, biodiversity conservation mainly creates public goods

Why is this an important consideration?

- Traditional debt financing may be poorly suited since costs are immediate but benefits are long-term and diffusion
- Unique agency problems (local governments bear concentrated costs while benefits accrue globally)
- Standard market-based solutions potentially more difficult

What makes biodiversity projects unique?

In the paper, the introduction of GSA is effectively portrayed as a spending shock to local governments, which strains the public financing of governments.

But there are many unique aspects of biodiversity vs. other local government projects:

- **Geographic lock-in:** Municipalities cannot relocate away from nature reserves, unlike other economic activities
 - **Suggestion 1a:** Compare effects between geographically constrained vs. unconstrained cities.
- **Longer and more uncertain benefits:** While roads/schools provide immediate public benefits, biodiversity benefits are more abstract and long-term
- **Limited revenue generation potential:** Unlike other public investments that might generate future tax revenue, biodiversity conservation mainly creates public goods

What makes biodiversity projects unique?

In the paper, the introduction of GSA is effectively portrayed as a spending shock to local governments, which strains the public financing of governments.

But there are many unique aspects of biodiversity vs. other local government projects:

- **Geographic lock-in:** Municipalities cannot relocate away from nature reserves, unlike other economic activities
 - **Suggestion 1a:** Compare effects between geographically constrained vs. unconstrained cities.
- **Longer and more uncertain benefits:** While roads/schools provide immediate public benefits, biodiversity benefits are more abstract and long-term
 - **Suggestion 1b:** How does yield curve response differ between biodiversity spending shocks vs. other local government spending shocks?
- **Limited revenue generation potential:** Unlike other public investments that might generate future tax revenue, biodiversity conservation mainly creates public goods

What makes biodiversity projects unique?

In the paper, the introduction of GSA is effectively portrayed as a spending shock to local governments, which strains the public financing of governments.

But there are many unique aspects of biodiversity vs. other local government projects:

- **Geographic lock-in:** Municipalities cannot relocate away from nature reserves, unlike other economic activities
 - **Suggestion 1a:** Compare effects between geographically constrained vs. unconstrained cities.
- **Longer and more uncertain benefits:** While roads/schools provide immediate public benefits, biodiversity benefits are more abstract and long-term
 - **Suggestion 1b:** How does yield curve response differ between biodiversity spending shocks vs. other local government spending shocks?
- **Limited revenue generation potential:** Unlike other public investments that might generate future tax revenue, biodiversity conservation mainly creates public goods
 - **Suggestion 1c:** Do cities that are ecological hubs (with many connected NNRs) show different response than isolated NNRs?

What makes biodiversity projects unique?

In the paper, the introduction of GSA is effectively portrayed as a spending shock to local governments, which strains the public financing of governments.

But there are many unique aspects of biodiversity vs. other local government projects:

- **Geographic lock-in:** Municipalities cannot relocate away from nature reserves, unlike other economic activities
 - **Suggestion 1a:** Compare effects between geographically constrained vs. unconstrained cities.
- **Longer and more uncertain benefits:** While roads/schools provide immediate public benefits, biodiversity benefits are more abstract and long-term
 - **Suggestion 1b:** How does yield curve response differ between biodiversity spending shocks vs. other local government spending shocks?
- **Limited revenue generation potential:** Unlike other public investments that might generate future tax revenue, biodiversity conservation mainly creates public goods
 - **Suggestion 1c:** Do cities that are ecological hubs (with many connected NNRs) show different response than isolated NNRs?
- **Takeaway:** Would benefit more from a discussion of how financing impacts reflect these special characteristics of biodiversity projects!

Point 2. Characterizing the MCB market equilibrium

Characterizing the MCB market equilibrium

Paper mostly focuses on price effects (yield spreads), but more can be done to understand the full market impact.

Characterizing the MCB market equilibrium

Paper mostly focuses on price effects (yield spreads), but more can be done to understand the full market impact.

1. Do investors “over-react”?

- Important for policy – excessive reactions can constrain municipal financing
- **Suggestion 2a.** Compare yield changes to actual realized fiscal deterioration

Characterizing the MCB market equilibrium

Paper mostly focuses on price effects (yield spreads), but more can be done to understand the full market impact.

1. Do investors “over-react”?

- Important for policy – excessive reactions can constrain municipal financing
- **Suggestion 2a.** Compare yield changes to actual realized fiscal deterioration

2. Quantities and Primary Market

- An important aspect of their setting is how much debt NNR municipalities were actually able to raise post-GSA, which would be used for the conservation efforts

Characterizing the MCB market equilibrium

Paper mostly focuses on price effects (yield spreads), but more can be done to understand the full market impact.

1. Do investors “over-react”?

- Important for policy – excessive reactions can constrain municipal financing
- **Suggestion 2a.** Compare yield changes to actual realized fiscal deterioration

2. Quantities and Primary Market

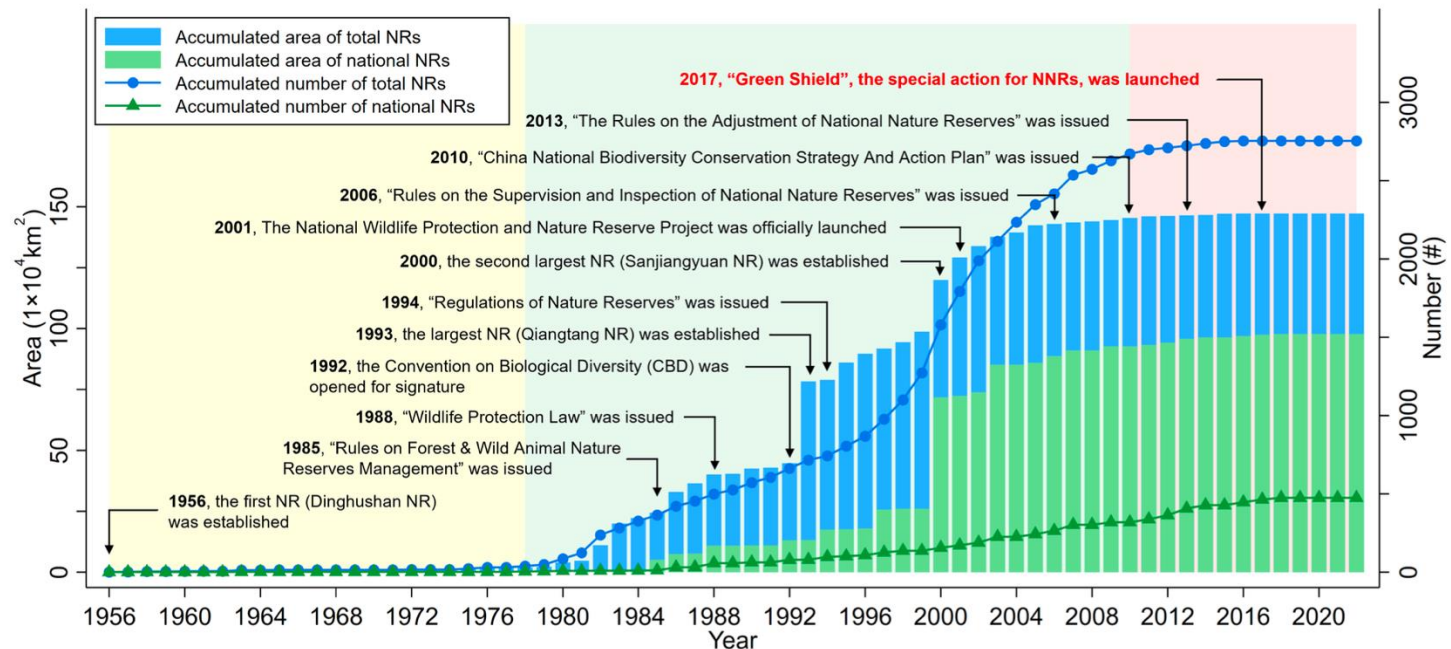
- An important aspect of their setting is how much debt NNR municipalities were actually able to raise post-GSA, which would be used for the conservation efforts
- **Suggestion 2b:** Some summary statistics on the importance of MCB for the average municipality in the sample
 - Helps quantify economic significance and reveal if certain types of municipalities are more dependent on MCB financing
- **Suggestion 2c.** Look into whether (1) municipalities are shifting toward shorter maturities or alternative financing sources, (2) whether bond characteristics change in new issuances post-GSA

Point 3. Comments on Baseline Empirical Design

Difference-in-Difference: Design

1. NNR Designation Process

- Local government needs to apply and seek explicit approval for NNR designation.
- Central funding is limited, and the local government is aware.
- The continued to rise in (application &) designations suggests non-pecuniary incentives at play, which may vary across local governments.



Suggestion 3a

Use municipalities that qualified for NNR status but weren't designated as control group

Difference-in-Difference: Design

2. Continuous Treatment Intensity

- Current paper compares “NNR municipalities” to “non-NNR municipalities”

$$Spread_{bict} = \delta_{ic} + \delta_t + \beta NNR_c \times Post_t + \theta X'_c \times Post_t + X'_{bict} \gamma + \varepsilon_{bict}, \quad (1)$$

where NNR_c is an indicator variable

Difference-in-Difference: Design

2. Continuous Treatment Intensity

- Current paper compares “NNR municipalities” to “non-NNR municipalities”

$$Spread_{bict} = \delta_{ic} + \delta_t + \beta NNR_c \times Post_t + \theta X'_c \times Post_t + X'_{bict} \gamma + \varepsilon_{bict}, \quad (1)$$

where NNR_c is an indicator variable

- But conservation costs would presumably scale with (1) size of the protected area, (2) extent of needed conservation, and (3) amount of economic activity to be relocated

Difference-in-Difference: Design

2. Continuous Treatment Intensity

- Current paper compares “NNR municipalities” to “non-NNR municipalities”

$$Spread_{bict} = \delta_{ic} + \delta_t + \beta NNR_c \times Post_t + \theta X'_c \times Post_t + X'_{bict} \gamma + \varepsilon_{bict}, \quad (1)$$

where NNR_c is an indicator variable

- But conservation costs would presumably scale with (1) size of the protected area, (2) extent of needed conservation, and (3) amount of economic activity to be relocated
- Continuous treatment would better match the economic mechanism where yield spreads reflect expected conservation spending
- Not all NNR municipalities face the same costs!

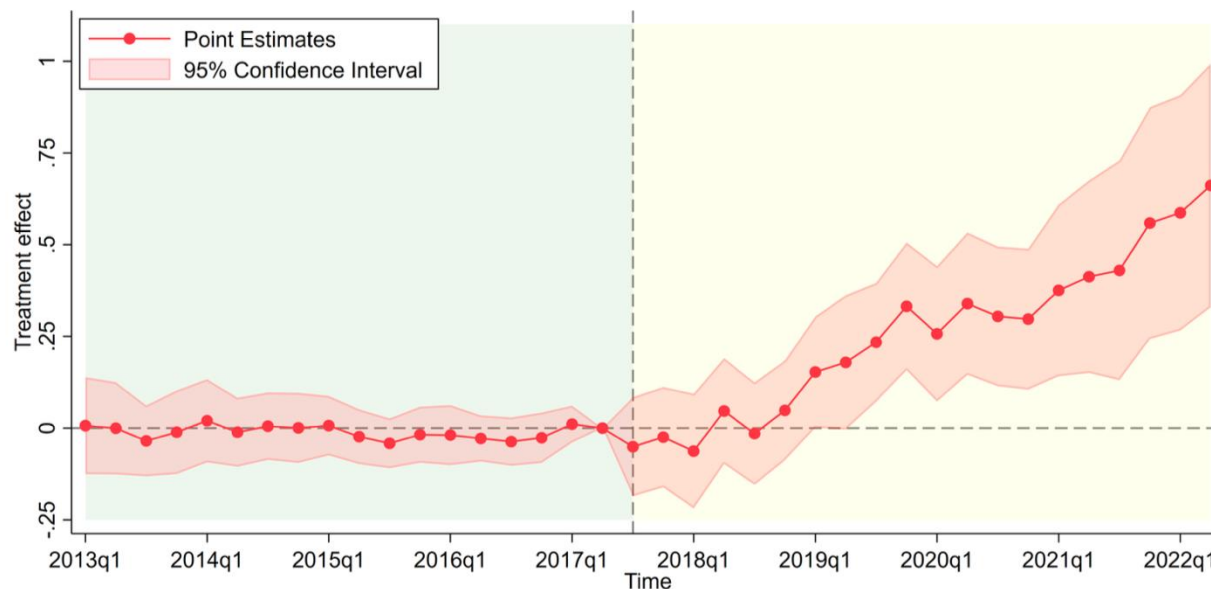
Suggestion 3b

Use continuous measure to capture the intensive margin of treatment:

- NNR area as % of municipal area or municipal GDP
- \$ of economic activity within NNR that needs relocation

Difference-in-Difference: Results

3. Delayed response to announcement

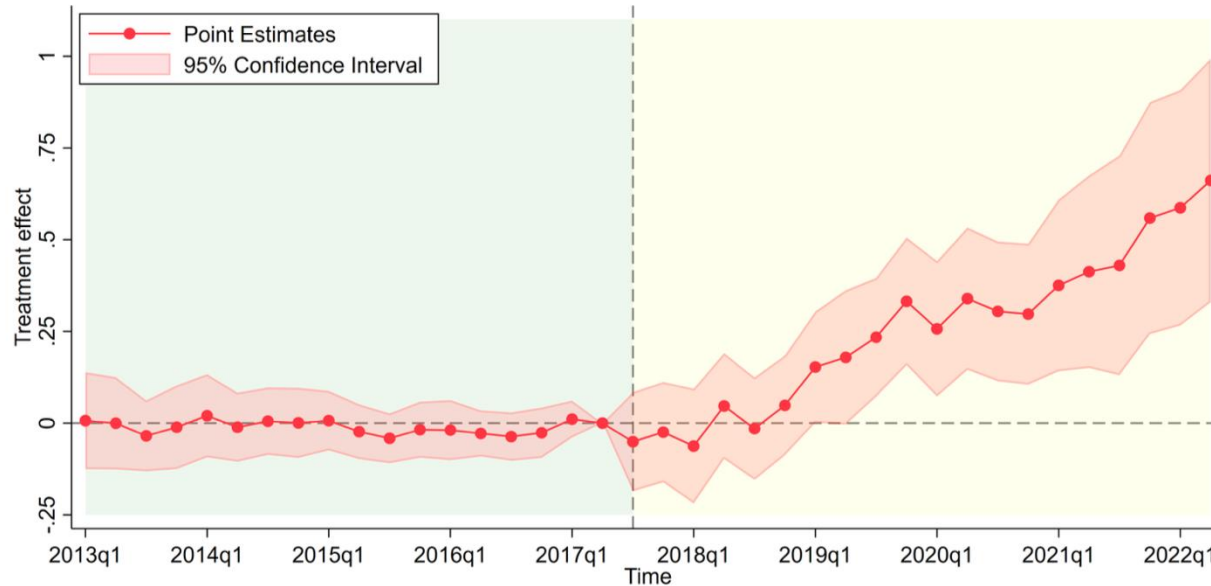


Authors attribute the delay in response to:

- Information revelation through inspections (late 2017 through early 2018)
- Market uncertainty about central government commitment

Difference-in-Difference: Results

3. Delayed response to announcement



Authors attribute the delay in response to:

- Information revelation through inspections (late 2017 through early 2018)
- Market uncertainty about central government commitment

Q. Uncertainty about what? Is it possible that the GSA signals broader shifts in central government priorities that affected cities differently, which investors learn about?

- If GSA indicated stricter environmental enforcement overall, NNR cities may face higher costs across multiple domains beyond just biodiversity.

Final Thoughts

- Authors study the enforcement of biodiversity preservation rules through China's Green Shield Action (GSA) and its effect on municipal bond yields
- **Punchline:** GSA leads to meaningfully large increase in bond spreads for cities with NNRs, driven by transition costs and public spending on biodiversity

Final Thoughts

- Authors study the enforcement of biodiversity preservation rules through China's Green Shield Action (GSA) and its effect on municipal bond yields
- **Punchline:** GSA leads to meaningfully large increase in bond spreads for cities with NNRs, driven by transition costs and public spending on biodiversity
- **There's a lot to like about this paper!**
 - Important setting
 - Cool data (that I did not have a chance to cover in this discussion)
 - Satellite data, procurement contracts, bird-watching data
 - Implications for policy, which will likely be followed in other settings

Final Thoughts

- Authors study the enforcement of biodiversity preservation rules through China's Green Shield Action (GSA) and its effect on municipal bond yields
- **Punchline:** GSA leads to meaningfully large increase in bond spreads for cities with NNRs, driven by transition costs and public spending on biodiversity
- **There's a lot to like about this paper!**
 - Important setting
 - Cool data (that I did not have a chance to cover in this discussion)
 - Satellite data, procurement contracts, bird-watching data
 - Implications for policy, which will likely be followed in other settings
- **Some questions prompted by the paper for the future:**
 - Optimal design of environmental policy (e.g. NNR designation) that internalizes the financing costs by the municipalities
 - Trade-off with respect to green bonds and targeted financing mechanisms